



FREQUENTLY ASKED QUESTIONS

Who are we?

Narlas is a new online fashion jewellery and accessories store based in the South East. Due to the increased demand for our stunning jewellery, we now need to recruit Jewellery Agents around the country to really promote the Narlas brand.

What are the benefits of working with Narlas?

- The money you can earn is unlimited – the more parties you book, the more money you make!
- We offer you a base commission of 20% on everything you sell, whether at a party or not
- You choose the hours you want to work, so it can fit around your lifestyle
- We process all card payments free of charge

What does a hostess receive?

Every hostess who books and holds a party will receive 10% commission in goods from all the guests' orders at the party.

How much can I earn?

Jewellery Agents are paid a commission on their total sales from each party they hold. The base level is set at 20% commission; however any Agents selling more than £999 per month will achieve 25% commission. The Agent is paid their commission within 7 working days of an order being placed via the website and payment being successfully received.

(Any customer refunds from a previous party will be deducted from your next party commission payment)

Earning Potential:

Number of Parties Held	Retail Sales Per Month	Base Commission Earned @ 20%	Bonus Commission Earned	Total Commission Earned Per Month
1	£200.00	£40.00	£0.00	£40.00
2	£400.00	£80.00	£0.00	£80.00
3	£600.00	£120.00	£0.00	£120.00
4	£800.00	£160.00	£0.00	£160.00
5	£1,000.00	£200.00	£50.00	£250.00
6	£1,200.00	£240.00	£60.00	£300.00
7	£1,400.00	£280.00	£70.00	£350.00
8	£1,600.00	£320.00	£80.00	£400.00

*Figures are based on a party with average sales of £200. This is not a guarantee of your earnings, only an example of what can be achieved



How much does it cost?

We have conducted an extensive amount of research into becoming a party planning company. We do not charge you extra for our stationery or packaging. The only additional outlay other than the starter kit will be when you want to purchase additional pieces of jewellery to add to your display range. This will be sold to you at 20% discount from the RRP, allowing you to make 20% on your sales.

'Narlas Starter Kit' is only £49! (worth over £180!). The kit contains everything you will need to throw a great party for your friends, including 12 of our most popular pieces of jewellery, display stands, business cards and your order forms.

What if I decide that becoming a Jewellery Agent isn't for me?

We offer a 14 day cooling off period. If in the unlikely event you decide you don't want to become a Jewellery Agent, you have 14 days from receipt in which to return it for a full refund. The kit must be as originally sent in pristine unused condition with all the enclosed stationery.

Is there a limit to the number of parties I can do?

The simple answer is no and we don't pressurise with targets either. We strongly believe that if you dedicate yourself to growing your network you will get repeat bookings after repeat bookings in no time.

Do I have to buy stock from you before I sell?

No, all of the orders from your parties will be sent directly to us, so there is no additional financial commitment after the initial starter pack.

How do I increase my display stock range for new parties and repeat customers?

At Narlas we understand that money can be tight and that's why we have put together a package whereby you purchase products as and when you want to broaden your display range. This puts you totally in control of the range you would like to stock, and allows you to buy new items when you want.

Narlas will sell the products to you at a 20% discount off the RRP, allowing you to make 20% on all products sold.

The best part of this is that you will only ever need one of each of the products you choose to get your selling started; all the orders will be dealt with by Narlas, so you always get to keep your display stock. This allows you to reap the rewards, whilst having little financial outlay – a win, win situation!

Additionally, should you sell any products at a party that you don't have but are still advertised on Narlas website, you still make 20% commission on this sale!

Do you offer a "Sale or Return" on your products?

No (unless item is faulty)

How are the orders placed at a party?

All customers' orders will be placed at the party via the order forms provided. Any customers paying by credit or debit card will have to provide their details at the party. If a customer wants to pay by



cash, then the Agent is responsible for using their own debit or credit card when placing the order, and paying the cash into their own bank. After the party, all orders will be placed via Narlas website using your unique Agent log in details.

What happens with the orders once they have been placed?

All orders will be sent out directly to the Agent once payment has been processed.

How long will delivery take after customer's orders have been placed?

Delivery will usually take between 2-5 working days depending on the time of year, the quantities of stock and the time taken to process the payment.

Do I have to just do parties or can I attend events like markets or fairs etc?

We highly recommend that you attend as many events as you can to really promote the Narlas brand.

Do I have any targets or minimum parties I need to achieve?

No, we feel you should have the flexibility to work when you want to so it fits around your lifestyle.